



boost your team for success

Date: 28th September 2011

Time: 9.15am – 4.30pm

Venue: Ramada Hotel, Brighton

Price range: £229 - £299 (plus VAT)

SME leaders or others promoted into management/supervisory positions are often faced with the dilemma of how to get the best out of everyone in their team. There might be conflict, dominant individuals and de-motivated

staff. The manager is faced with the challenge of getting a team to work well together.

Teams are made up of individuals and individuals are just that... individual. Everyone is different and will respond differently to each other, to you and to different situations. But armed with some useful insight into what makes a successful team and an understanding of your own management style, you can develop a more harmonious team with greater productivity.

Whether you're managing a new team, a team fraught with conflict or one that's just accepted the status quo, this practical session will help you bring out the best in them. We'll be sharing some useful theories and models (such as Belbin team role theory and Mintzberg's management roles) and practical tools to take back to the workplace with you.

The session will cover:

- Successful teams – what do they look like?
- Creating balance and harmony within a team
- Management and leadership styles
- Coaching for success
- Styles of conflict management
- Developing a can-do culture through motivation

Please [contact us](#) if you would like to find out more about our events and our early bird booking discounts.